Greetings from your colleagues at AATF!

You are cordially invited to participate as an exhibitor at the 934d Annual Convention of the AATF to be held at the Delta Hotel & Conference Center, 1620 Rue Notre Dame Centre, Trois-Rivières, Québec G9A 6E5 from July 15-18, 2020. We expect approximately 300-400 American teachers of French and hope you will consider attending our convention.

This year we are again offering our exhibitors the opportunity to be included on our award-winning Web site [www.frenchteachers.org]. As soon as we have received payment for an exhibit booth, we will include your company logo, name, and a link to your Web site on a special exhibitor page. We often receive requests to link to commercial sites from our Web site, and we feel this is a service we can offer exclusively to those exhibitors who support our association. This offer will be valid from the time we receive your payment until the exhibitor mailing for our 2021 conference.

Exhibitors may choose to sponsor any of the events outlined on the enclosed forms. Sponsors are recognized during the events, in the conference program, and on our Web site. Please note the additional opportunities available to you for underwriting various events and for advertising in the conference program.

As a special service to exhibitors we are also enclosing the rate sheet for advertising in our award-winning journal, the French Review, which is distributed to approximately 9000 members and libraries in 35 countries. Following the convention, all exhibitors receive a complimentary list of all attendees at the convention for a one-time use. However, this represents only a small fraction of our membership, and we are including here information on purchasing the entire list which can be further refined by selecting based on teaching level, state, or zip code.

Set up in the exhibit area will be Wednesday, July 15 during the day. There will be a special Exhibit Opening Wine and Cheese Reception Wednesday evening from 4-7 p.m. The exhibits will be open Thursday, July 16 from 9 a.m.-4 p.m. and Friday, July 17 from 9 a.m.-12 p.m. Exhibitor raffles will be held on Thursday afternoon and Friday morning. Generous breaks will be scheduled to provide attendees ample opportunity to view the exhibits.

Thank you for your continued support of the AATF and its activities. Your presence at our conference ensures a successful professional event. We look forward to hearing from you and to seeing you in Trois-Rivières this summer. Please feel free to contact me should you have any questions.

Sincerely,

Jayne Abrate
Executive Director
le 4 décembre 2019

Meilleures salutations de vos collègues à l’AATF!

Nous sommes heureux de vous inviter à participer en tant qu’exposant à notre 93e Congrès annuel qui aura lieu au Delta Hotel & Conference Center, 1620 Rue Notre Dame Centre, Trois-Rivières, Québec G9A 6E5, du 15 au 18 juillet 2020. Nous attendons environ 300-400 professeurs de français américains et espérons que vous serez des nôtres.

Cette année, nous offrons encore une fois aux compagnies qui exposent dans notre congrès la possibilité de s’afficher sur notre site Web [www.frenchteachers.org]. Dès que nous aurons reçu votre règlement, nous mettrons sur la page réservée à nos exposants votre logo, enseigne, adresse postale, un lien vers votre site Web avec un lien pour un message électronique à la personne que vous désignerez. Nous recevons beaucoup de demandes de compagnies qui veulent des liens à partir de notre site, et nous avons décidé que c’est un service que nous ne pouvons rendre qu’aux compagnies qui soutiennent notre association. Cette offre sera valable dès réception de votre commande jusqu’à l’envoi des annonces pour notre congrès de 2021.

Nos exposants peuvent également choisir de sponsoriser un des événements notés sur le formulaire ci-joint. Nous reconnaissions nos sponsors lors de l’événement, dans le programme du congrès et sur le site Web. Veuillez noter ces possibilités ainsi que la possibilité de mettre une annonce dans le programme du congrès.

Afin de vous montrer comment l’AATF peut vous être utile dans vos efforts de promotion, nous joignons à cet envoi la liste des tarifs pour annoncer dans notre journal, la French Review. La French Review, publiée 4 fois par an, est envoyée à environ 9000 membres et bibliothèques dans 35 pays. Après le congrès, tous les exposants recevront à titre de remerciement la liste des congressistes pour un envoi unique, mais cela ne représente qu’un faible pourcentage de nos membres. Donc nous vous communiquons également les renseignements nécessaires pour commander toute notre liste de membres que vous pouvez sélectionner par niveau d’enseignement, par état ou par code postal.

Le montage des expositions aura lieu le mercredi 15 juillet dans la journée. Nous organisons, comme d’habitude, une réception d’ouverture mercredi soir de 16h00 à 19h00. Le salon des expositions sera ouvert le jeudi 16 juillet de 9h00 à 16h00 et le vendredi 17 juillet de 9h00 à 12h00. Il y aura une tombola jeudi après-midi et vendredi matin. Des pauses le matin et l’après-midi sont prévues, ce qui permettra aux congressistes largement le temps de visiter les stands.

Nous vous remercions de votre soutien.Votre présence dans notre congrès assure une manifestation de haute qualité. N’hésitez pas à nous contacter pour de plus amples renseignements. Si vous avez des questions, vous pouvez me contacter. En attendant de vous revoir à Trois-Rivières cet été, je vous prie d’accepter l’expression des mes sentiments distingués.

Jayne Abrate
Secrétaire générale
EXHIBIT RESERVATION FORM
2020 AATF Annual Convention
Delta Hotel & Conference Center, 1620 Rue Notre Dame Centre, Trois-Rivières, Québec G9A 6E5
July 15 to July 18, 2020

Company: _________________________________________________________________________________________
Contact: __________________________________________________________________________________________
Mailing Address: ___________________________________________________________________________________
_________________________________________________________________________________________________
Address for Exhibitor Web page: ______________________________________________________________________
_________________________________________________________________________________________________
Telephone: _______________________________ Fax: _______________ ________________________________
E-mail: __________________________________    Web site:________ ____________________________________
Representative(s): 1._______________________________2._____________________________________________

Type of Business: ______ Texts/Publisher    ______ Travel/Study abroad
________ A/V, computer    ______ Teaching materials/realia
________ Professional association    ______ Fund-raising
________ Software    ______ Electronic equipment
________ Other (Please specify. ) ____________________________________________________

_____ I would like to be included on the AATF Exhibitor Web page and hereby give the AATF permission to download
and/or scan my company logo and include on this Web page, if applicable.  (Please include the following with the
signed order form: (1) your logo as a .gif, or .jpg file, or a URL from which the logo can be downloaded; (2) your
company name exactly as you would like it to appear; (3) a 20-word maximum description of the services or
products your company offers.  Links will be listed in the order in which they are received. Please allow 2 weeks
for links to be posted.)

Exhibit Features
1. Wednesday evening “Welcome” Reception
2. Specific viewing hours for increased exhibit attendance with refreshment breaks.
3. Well-situated ballroom exhibit area
4. Exhibit guide with booth numbers in program.
Exhibit Order
Tabletop location(s): Spaces are 8x8 ft., and each booth will contain an 6 ft. draped table and 2 chairs.

Selection (Please mark as appropriate and enter total below.):
- [ ] One booth @ $800 U.S. (Exhibit space measures approx. 6 sq. meters or 8x8 feet)
  (orders received by March 15, 2020 will receive a $250 reduction on that company’s first booth=$550 U.S.)
- [ ] Additional exhibitor representatives @ $50 U.S. each (2 are included)
- [ ] Additional exhibitor session @ $250 U.S.
  (An exhibitor may propose one exhibitor session at no charge.
  Go to www.frenchteachers.org/convention/proposal/.)

Total:
- [ ] I have my own signage.
- [ ] I will need a name sign.

Payment may be remitted in the following ways:
1. Check or money order payable to the AATF in U.S. dollars drawn on a U.S. bank.
2. Canadian check or money order payable to the AATF from a U.S. dollar account.
3. Credit card or PayPal
4. Direct wire transfer (include an additional $10 charge for processing; contact us for information)

For credit card payments: Card number ________________________ ___________________________
Print cardholder’s name _____________________________________ Expiration _________________
Signature __________________________________________________Sec.code___________________

Please read below and sign
1. Exhibitor assumes the entire responsibility and hereby agrees to protect, indemnify, defend and save the American Association of Teachers of French and their employees and agents harmless against all claims, losses, and damages to persons or property, governmental charges or fines and attorneys’ fees arising out of occupancy or use of the exhibition premises or a part thereof. In addition, Exhibitor acknowledges that the American Association of Teachers of French does not maintain insurance covering Exhibitor’s property and that it is the sole responsibility of Exhibitor to obtain business interruption and damage insurance covering such losses by Exhibitor.
2. Exhibitor agrees to abide by the terms and conditions of the contracted display service and the conference hotel regarding shipping and handling of materials.
3. Full payment must accompany this signed contract.

Accepted by:
Exhibitor signature _________________________________________ Date: ___________________________

Order accepted by the American Association of Teachers of French
Signature ____________________________________________ Date: _____________________________

Jayne Abrate, Executive Director AATF
302 N. Granite St. Phone: 815-310-0490
Marion, IL 62959-2346 Fax: 815-310-5754 or 618-998-0832

E-mail: abrate@frenchteachers.org
Office Use Only: Booth _________ Ad __________ Web _________ Sponsorship __________
SPONSORSHIPS

Company name as you would like it to appear: ____________________________________________________

All sponsorships will be acknowledged in the Convention Program and/or with appropriate signs at the convention as well as on the AATF Web site. Prices listed are an estimate. If you do not wish to underwrite the total amount, any amount is greatly appreciated. PLEASE CIRCLE THE ITEM YOU WOULD LIKE TO SPONSOR ALONG WITH THE AMOUNT OF YOUR CONTRIBUTION.

<table>
<thead>
<tr>
<th>Sponsorships</th>
<th>Estimated Cost:</th>
<th>Sponsor Contribution:</th>
</tr>
</thead>
<tbody>
<tr>
<td>CONFERENCE PROGRAM (includes back cover ad)</td>
<td>$2500</td>
<td>_____________________</td>
</tr>
<tr>
<td>OPENING EXHIBIT RECEPTION</td>
<td>$3500</td>
<td>_____________________</td>
</tr>
<tr>
<td>AATF AWARDS BANQUET</td>
<td>$1500</td>
<td>_____________________</td>
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<tr>
<td>AATF WELCOME LUNCHEON</td>
<td>$1500</td>
<td>_____________________</td>
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<tr>
<td>AATF LEADERSHIP PROGRAM</td>
<td>$1500</td>
<td>_____________________</td>
</tr>
<tr>
<td>REFRESHMENT BREAK</td>
<td>$750-$1000</td>
<td>_____________________</td>
</tr>
<tr>
<td>BADGES &amp; RIBBONS (logo &amp; name on badge)</td>
<td>$500</td>
<td>_____________________</td>
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<tr>
<td>DELEGATE ASSEMBLY</td>
<td>$500</td>
<td>_____________________</td>
</tr>
</tbody>
</table>
Exhibitor Information Summary

Exhibit Location
Booths will be tabletops in the ballroom of the Delta Hotel & Conference Center, 1620 Rue Notre Dame Centre, Trois-Rivières, Québec G9A 6E5. It is well situated near the registration area. In addition to an opening wine and cheese reception, all breaks will be scheduled in this area.

Exhibit Services
We will be working with the hotel regarding electrical, audio-visual, and will provide information regarding shipping. You will receive updates on this information later in the spring.

Schedule
<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Exhibit Installation</td>
<td>Wednesday</td>
<td>15</td>
</tr>
<tr>
<td></td>
<td></td>
<td>until 3:00 p.m.</td>
</tr>
<tr>
<td>Exhibit Schedule</td>
<td>Wednesday</td>
<td>15</td>
</tr>
<tr>
<td></td>
<td></td>
<td>4 p.m.-7 p.m.</td>
</tr>
<tr>
<td>Exhibit Opening</td>
<td>Wednesday</td>
<td>15</td>
</tr>
<tr>
<td></td>
<td>March 15,</td>
<td>4 p.m.-7 p.m.</td>
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<tr>
<td></td>
<td>2020</td>
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<tr>
<td>Exhibit Tear down</td>
<td>Friday,</td>
<td>17</td>
</tr>
<tr>
<td></td>
<td></td>
<td>afternoon</td>
</tr>
<tr>
<td>Exhibit Schedule</td>
<td>Thursday,</td>
<td>16</td>
</tr>
<tr>
<td></td>
<td></td>
<td>9 a.m.-4 p.m.</td>
</tr>
<tr>
<td>Exhibit Schedule</td>
<td>Friday,</td>
<td>17</td>
</tr>
<tr>
<td></td>
<td></td>
<td>9 a.m.-12 p.m.</td>
</tr>
</tbody>
</table>

Exhibit Prices and Payment Policy
Exhibit space measures approximately 8x8 feet, and price includes a 6-ft. draped table and 2 chairs. The price is $800 U.S. per space. Orders will be processed on a first come, first served basis by fax or mail. No telephone orders will be accepted. Orders received by March 15, 2020 will receive a $250 discount per company for the first booth ($550). Payment must accompany the order before a reservation will be confirmed. Refunds cannot be given unless a written request is received no fewer than 60 days prior to the start of the conference. A non-refundable $50 processing fee will be charged. The exhibit floor plan will be communicated once it is known how many spaces will be used.

Conference Registration
Registration at the conference is complimentary for two exhibitor representatives per booth. Additional exhibitor registrations are available at $50 per person.

Sponsorships and Advertising
If you would be willing to sponsor a special event during the conference, please indicate your willingness to do so on the sponsorship form. A separate form is also included for purchasing ad space in the conference program, in our journal, and renting our mailing list.

Presenting an Exhibitor Session
An exhibitor may propose one session per booth. Exhibitor sessions are automatically accepted as long as space is available on the program. If an exhibitor wishes to present more than one session, there will be a fee of $250 U.S. To submit a proposal, go to https://frenchteachers.org/convention/proposal/

Booth Reservation
Complete the enclosed Exhibit Reservation Form and fax or mail today to the address shown on the form. If you have questions, please e-mail abrate@frenchteachers.org.

Thank you for your support of the AATF!
RESERVATION FOR ADVERTISING SPACE IN THE CONVENTION PROGRAM

93rd Annual Convention - July 15-18, 2020

Rates for camera-ready black & white copy
Page size: 6 3/4x10 inches (17 x 25½ cm)
  [.tif/.jpg/.eps/.gif files accepted]
  Full page (5½x9")*  $500 U.S.
  Half page (4½x5½" or 2 3/4x9")*  $300 U.S.
  Quarter page (2 3/4x4½")*  $250 U.S.
  Business card (2 x 3½")*  $125 U.S.
  *print size

Contact person: __________________________________________

Company: ________________________________________________

Address: ________________________________________________

Phone: ________________________ Fax: _____________________ E-mail: ___________________________

Ad Order

_____ Full page @ $500/page
  (cover 2 or 3: $500 + $500, two-page centerfold: $500 + $500)

_____ Half page @ $300/half page

_____ Quarter page @ $250/quarter page

_____ Business card-size @ $125 each

Total: ______________________

Type of payment: ________ Check ________ Credit Card ________ PayPal

_______ Bank Transfer (add an additional $10)

Card Number ____________________________________________ Exp. date: ____________ Sec.code ________

Name of cardholder & Signature ____________________________ Amount US$ ___________________

Checks must in US dollars drawn on a US bank. Enclose payment to reserve space in the 2020 AATF Convention program. Please return this form by **April 15, 2020** when we will be planning our program layout. Black & white ad copy in .tif, .jpg, .gif or .eps format accepted and should reach us no later than **May 15, 2020**. We can also accept camera-ready copy. Color ads are possible only with sponsorship of program. **NO PDF FILES PLEASE.** No refunds can be made once space is allotted.